



Our Experts are Your Experts.

GQR STAFFING SOLUTION FOR A MAJOR HOSPITAL SYSTEM

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CHALLENGE:

A top-tier health system in the state of California was facing challenges filling their travel needs. They were engaged with a large MSP service, however, there were many areas and facilities where their nurse staffing needs were not being met.

They were experiencing low fill rates and high drop rates, which created many gaps across multiple facilities. This was having a negative impact on existing staff with overtime and burnout. It was also causing a decline in the level of patient care.

They decided to sign on GQR as a supplemental agency to their MSP to ensure they had full coverage and could deliver on their commitment to quality care and operational excellence.

SOLUTIONS:

Dedicated Resource Team:

GQR established a dedicated resource team, including an account manager available around the clock, ensuring email responses within one hour and immediate phone accessibility. We guaranteed a swift 24-48 hour turnaround for candidate submissions, exceeding the client's expectations. Additionally, we maintained a ready pipeline of candidate's for frequently needed areas, enabling rapid talent deployment as new openings emerged.

Extension of Client's Internal Team:

GQR invested the time to deeply understand the clients needs across all facilities and how to position them best in a very competitive market. We were able to deliver quality at scale because we knew what kinds of talent would thrive.

Flexibility and Adaptability:

GQR's boutique approach and dedicated staffing services enabled us to swiftly adapt to the client's shifting needs. Our agility allowed for rapid expansion to support a broader range of their facilities. When their focus transitioned from critical care nurses to maternity and surgery, followed by a pivot to allied talent - we promptly realigned our resources to maintain pace with their requirements.



"Lily is phenomenal. She is really personable, closes all communication loops, and takes the time to understand our market and areas."

Greg R.

DNP, MBA, NEA-BC, CCRN, Chief Nurse

GET IN TOUCH



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A healthcare talent partner you can trust.

OUTCOME:

The client was extremely happy with their decision to partner with GQR. Leveraging our services, they were able to fill their gaps with exceptional talent, hire more efficiently, and save money. With GQR as a partner, they were able to meet their staffing needs and maintain their commitment to exceptional care and services to their existing staff and patients.

1000

RN Placements

\$6M

In Savings

85%

Retention Rate

RESULTS:

Quantity:

GQR staffed 125 nurses across ICU, Med/Surg, Critical Care, Maternity, and Surgery departments within just three weeks, meeting the client's critical needs. The client expressed high satisfaction with our rapid response. **In total, GQR placed 1000 nurses over 13 facilities,** effectively filling all staffing gaps.

Quality:

These nurses were also of exceptional quality. GQR **reduced drop-out rate by 50% and maintained an 85% retention rate.**

Time Saved:

GQR streamlined staffing challenges with an efficient vetting and placement process, significantly reducing the turnaround time to fill positions. **Our maximum timeframe of 3-4 weeks,** as opposed to the industry standard of over 8 weeks, demonstrates our commitment to efficiency and responsiveness to our client's needs.

Money-Saved:

GQR delivered competitive pricing, enhancing the hospital's financial efficiency. On average, **GQR has been able to save the client close to \$6M in savings annually on staffing costs.**

THE GQR COMMITMENT

Partnership • Expertise • Adaptability • Velocity • Quality • Value